



Newturn Solutions, Inc.

Capability Statement

Newturn Solutions, Inc. is a Woman Owned Small Business. Since 1993, Newturn has been providing turn-key project management services that include engineering, construction, training, installation, logistics and warranty coverage to Government agencies and prime contractors in four principle areas: Heavy Industrial and Metalworking Machinery, Reverse Engineering, Telecommunications, and information technology.

Newturn Solutions believes in the importance of understanding the environments and applications that our customers operate in and recognizes the fundamental importance of communication in addressing technical challenges. We customize our services and project management team to meet the unique requirements of each individual project. Our experience and resources, combined with that of our vendors, allows us to guarantee the solution provided meets every need.

Past Performance

Contract Value: \$289,575	Navy Bremerton, WA Awarded September, 2016
Contract Value: \$474,512	China Lake Naval Warfare Awarded September, 2016
Contract Value: \$1,220,097	Oak Ridge, TN Awarded July, 2016
Contract Value: \$550,010	ATK Awarded April, 2015
Contract Value: \$878,661	ATK Awarded January, 2015
Contract Value: \$829,854	ATK Awarded February, 2014
Contract Value: \$749,267	ATK Awarded January, 2014
Contract Value: \$823,151	ATK Awarded January, 2014
Contract Value: \$199,905	Robins AFB, March, 2013
Contract Value: \$373,407	US Navy Awarded May, 2011
Contract Value: \$816,900	USAF Awarded October, 2010
Contract Value: \$1,761,253	VA Awarded September, 2009
Contract Value: \$775,759	VA Awarded September, 2009
Contract Value: \$1,440,962	US Navy Awarded April, 2009
Contract Value: \$2,504,000	US Army Awarded September, 2007

Newturn Solutions ★ Woman Owned Small Business

1703 Ashley Street

Scottsboro, Alabama 35768

Phone: 256-259-5821 ★ Fax: 256-259-1268

<http://www.newturnsolutions.com>

GSA Schedule 51V, Contract # GS-06F-0004R ★ GSA Schedule 56, Contract # GS-07F-5863R

Cage Code: 1T3Z5 ★ DUNS: 097747646 ★ TIN: 631089754

Capabilities and Equipment Lines

- **Heavy Industrial and Metal Working Machinery** – Newturn carries DMG MORI line of turning and milling machines on our GSA schedule. DMG MORI is a trendsetter in turning and milling technology and Newturn is proud to be associated with them. DMG MORI offers the widest and most flexible range of education and training opportunities in the industry. DMG MORI University was established to transform a potential machinist into a highly-trained expert. They offer traditional on-site training, specialized classroom training at Hoffman Estates, IL and Irving, TX and innovative online training. For more information visit <http://us.dmgmori.com/training> In addition to DMG MORI products, Newturn also is a supplier of abrasive water jet cutting systems, chilling chambers, batch ovens, paint booths, nitrogen recharging trailer units, ultrasonic cutters, automatic building machines, lathes, mills, grinders, saws, punching machines, and ovens/furnaces
- **Information Technology** projects have provided Newturn the opportunity to work in conjunction with companies such as IBM, Graybar, Securify, Clark Powell, Pronto Solutions, L.L.C., AFL Network Services, and Fiber Systems International.
 - **Material Handling Equipment** including Toyota forklifts, pallet jacks, personal carriers, tow tractors, and scissor lifts
 - **Reverse Engineering, Retrofits & Programming**
 - Newturn Solutions also has capabilities in **manufacturing, foundry, and fabrication** (ISO 9002) including casting and gear cutting. Reverse engineering, specialized and traditional stamping, tool and die manufacturing, welding and assembly are also offered.
 - **OEM rebuilding and parts supply**

Customers

Defense Supply Center Richmond
Department of Commerce
Department of Homeland Security
Department of Justice
Department of Veterans Affairs
General Services Administration
Internal Revenue Service
Bureau International Boundary & Water Commission
National Institute for Standards and Testing
Teledyne Brown Engineering

Defense Commissary Agency
Department of Energy
Department of the Interior
Department of the Treasury
General Dynamics
Indian Health Services
International Broadcasting
National Aeronautics and Space Administration
Smithsonian Institution

*Air Force

*Army

*US Marine Corps

*Navy

*Fish & Wildlife Service

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Differentiators

- Newturn Solutions has been a family owned business since it was founded in April 1993
- Newturn holds two GSA Schedules, 51V GS-06F-0006R and 56 GS-07F-5863R, for fast, flexible and cost-effective procurement
- Small business status enables large prime contractors to meet goals set by SBA
- Woman Owned Small Business
- Local business, less than a 45 minute drive from Huntsville, AL
- Excellent credit rating
- Providing government customers with high precision machinery, material handling equipment, telecommunication and IT products, logistics and warehousing

Advantages of Buying GSA

The GSA Schedule Contract is the most widely used government contract vehicle. Many government buyers prefer to purchase products and services through the GSA Schedule because it streamlines the procurement process through a host of benefits.

- Ease of ordering
- FedBizOpps (FBO.gov) synopsis is not required
- GSA Schedule Pricing is Predetermined by GSA to be fair and reasonable
- All Applicable regulations and competition requirements, including FAR and competition in contracting act have been met
- Save Time & Money; Schedule orders average 15 days while open-market procurement averages 268 days.
- Easy payment options: GSA SmartPay® is accepted for all schedule orders under \$3,000.
- No order limitations: Customers can place an order for any dollar amount.
- Orders placed under the GSA Schedules Program can count towards an agency's socioeconomic goals and accomplishments.
- Flexible pricing: Customers are free to request price reductions beyond discounted Schedule prices.
- Control of procurement process: Ordering activity maintains a direct relationship with the contract service provider; GSA is not involved in the process except to initially establish the Schedules Contract.
- Quality Purchases: Customers have access to state-of-the-art technology and quality services and supplies.
- Environmental Compliance: Orders placed under the GSA Schedules provide compliance with environmental requirements for application services and products.

Newturn continually monitors competitor prices and adjusts its GSA pricing accordingly in order to maximize business advantage.

Click on link below to go to Products on GSA Schedule [**Newturn Solutions in Search Space**](#)

- [**GS-06F-0004R**](#)– HARDWARE SUPERSTORE– Schedule 51V
- [**GS-07F-5863R**](#)– BUILDINGS AND BUILDING MATERIALS/INDUSTRIAL SERVICES AND SUPPLIES– Schedule 56

POC: Patsy Brown, (256) 259 5821 email Patsy@newturnsolutions.com

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Company Information

- SAM registered (We are currently active in SAM) Visit the Sam Website and enter our Duns Number below
 - Cage Code: 1T3Z5
 - EIN Number: 631089754
 - DUNS Number: 097747646
- **NAICS Codes:**
- 333249 - Other Industrial Machinery Manufacturing
 - 333318 - Other Commercial and Service Industry Machinery Manufacturing
 - 333514 - Special Die and Tool, Die Set, Jig, and Fixture Manufacturing
 - 333515 - Cutting Tool and Machine Tool Accessory Manufacturing
 - 333517 - Machine Tool Manufacturing
 - 333519 - Rolling Mill and Other Metalworking Machinery Manufacturing
 - 333924 - Industrial Truck, Tractor, Trailer, and Stacker Machinery Manufacturing
 - 334513 - Instruments and Related Products Manufacturing for Measuring, Displaying and Controlling Industrial Process Variables
 - 423440 - Other Commercial Equipment Merchant Wholesalers
 - 423510 - Metal Service Centers and Other Metal Merchant Wholesalers
 - 423690 - Other Electronic Parts and Equipment Merchant Wholesalers
 - 423830 - Industrial Machinery and Equipment Merchant Wholesalers
 - 517919 - All Other Telecommunications
 - 541614 - Logistics Management
 - 561210 - Facilities Support Services
 - 561621 - Security Systems Services (except Locksmiths)
 - 811213 - Communication Equipment Repair and Maintenance
 - 811310 - Commercial & Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

Contact Information

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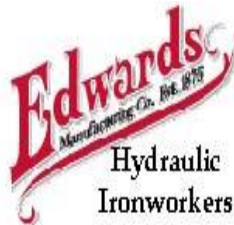
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We make it visible.



Teaming Partner



Talladega Machinery & Supply Co.

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