



# *Newturn Solutions, Inc.*

## **Capability Statement**

Newturn Solutions, Inc. is a Service Disabled Veteran Owned Small Business (SDVOSB). Since 1993, Newturn has been providing turn-key project management services that include engineering, construction, training, installation, logistics and warranty coverage to Government agencies and prime contractors in four principle areas: Heavy Industrial and Metalworking Machinery, Reverse Engineering, Telecommunications, and Information Technology.

Newturn Solutions believes in the importance of understanding the environments and applications that our customers operate in and recognizes the fundamental importance of communication in addressing technical challenges. We customize our services and project management team to meet the unique requirements of each individual project. Our experience and resources, combined with that of our vendors, allows us to guarantee the solution provided meets every need.

## **Past Performance**

Defense Commissary Agency Fort Lee, VA Awarded September 2010 Installed new public address and music systems in various commissaries in Japan and South Korea. Contact: Dessie Mills, Contract Specialist

[Dessie.Mills@deca.mil](mailto:Dessie.Mills@deca.mil) 804-734-8000 ext. 48511 Contract Value: \$1,761,253

Defense commissary Agency Fort Lee, VA Awarded September 2009 Repaired and upgraded paging/music systems for various commissaries in the U.S. and Puerto Rico. Contact: Dessie Mills, Contract Specialist

[Dessie.Mills@deca.mil](mailto:Dessie.Mills@deca.mil) 804-734-8000 ext. 48511 Contract Value: \$775,759

Puget Sound Naval Shipyard Bremerton, WA Awarded April 2009 DMG/Mori Seiki CNC Machining Center. Contact: Frank Housley

[Frank.Housley@Navy.mil](mailto:Frank.Housley@Navy.mil) 360-627-4774 Contract Value: \$1,440,962

Anniston Army Depot Anniston, AL Awarded September 2007 2 ea. Cincinnati Gilbert CNC Horizontal Boring Mills. Contact: Valerie Bradford

[Valerie.D.Bradford@US.army.mil](mailto:Valerie.D.Bradford@US.army.mil) 256-235-7748 Contract Value: \$2,504,000

Fleet Readiness Center Southwest NAS North Island, San Diego, CA Awarded May 2011 3 ea. Monarch Lathes Series EE Toolmaker's Lathe. Contact: Bob Currier, Buyer

[Bob.Currier@Navy.mil](mailto:Bob.Currier@Navy.mil) 619-545-3015 Contract Value: \$373,407

Robins Air Force Base Warner Robins, GA Awarded October 2010 2 ea. DMG/Mori Seiki Vertical Machining Centers. Contact: Scott Mayfield

[Ronald.Mayfield@Robins.AF.mil](mailto:Ronald.Mayfield@Robins.AF.mil) 478-222-5282 Contract Value: \$816,900

Naval Construction Training Center Gulfport, MS Awarded September 2009 Standard Industrial Model AS500-14 Shear. Contact: SW1 Joshua Eichelberger

[Joshua.Eichelberger1@Navy.mil](mailto:Joshua.Eichelberger1@Navy.mil) 228-871-2377 Contract Value: \$99,900

Hawaii Air National Guard Joint Base Pearl Harbor/Hickam Awarded September 2011 Wisconsin Oven Composite Cure Oven Contact: TSGT David Heulitt, Low Observables Manager

[David.Heulitt.2@us.af.mil](mailto:David.Heulitt.2@us.af.mil) 808-448-8354, DSN 315-448-8354 Contract Value: \$ 61,710

- **Heavy Industrial and Metal Working Machinery** – Newturn carries DMG/Mori Seiki’s line of turning and milling machines on our GSA schedule. DMG/Mori Seiki is a trendsetter in turning and milling technology and Newturn is proud to be associated with them. DMG/Mori Seiki offers that widest and most flexible range of education and training opportunities in the industry. DMG Mori Seiki University was established to transform a potential machinist into a highly-trained expert. They offer traditional on-site training, specialized classroom training at Hoffman Estates, IL and Irving, TX and innovative online training. For more information visit [dmgmsuondemand.com](http://dmgmsuondemand.com). In addition to DMG/Mori Seiki products, Newturn also is a supplier of abrasive water jet cutting systems, chilling chambers, batch ovens, paint booths, nitrogen recharging trailer units, ultrasonic cutters, automatic building machines, lathes, mills, grinders, saws, punching machines, and ovens/furnaces
- **Information Technology** projects have provided Newturn the opportunity to work in conjunction with companies such as IBM, Graybar, Securify, Clark Powell, Pronto Solutions, L.L.C., AFL Network Services, and Fiber Systems International. We are also a CISCO Registered Partner.

## Capabilities and Equipment Lines

- **Material Handling Equipment** including Toyota forklifts, pallet jacks, personnel carriers, tow tractors, and scissor lifts
- **Reverse Engineering, Retrofits & Programming**
- Newturn Solutions also has capabilities in **manufacturing, foundry, and fabrication** (ISO 9002) including casting and gear cutting. Reverse engineering, specialized and traditional stamping, tool and die manufacturing, welding and assembly are also offered.
- **OEM rebuilding and parts supply**

## Customers

Defense Supply Center Richmond	Defense Commissary Agency
Department of Commerce	Department of Energy
Department of Homeland Security	Department of the Interior
Department of Justice	Department of the Treasury
Department of Veterans Affairs	General Dynamics
General Services Administration	Indian Health Services
Internal Revenue Service	International Broadcasting
Bureau International Boundary & Water Commission	National Aeronautics and Space Administration
National Institute for Standards and Testing	Smithsonian Institution
Teledyne Brown Engineering	
• Air Force	
• Army	
• Marine Corps	
• Navy	
• Fish & Wildlife Service	

## Differentiators

- Newturn Solutions has been a family owned business 20 years, founded in April 1993
- Newturn holds two GSA schedules, 51V and 56, for fast, flexible and cost-effective procurement
- Small business status enables large prime contractors to meet goals set by SBA
- Service Disabled Veteran Owned Small Business (SDVOSB)
- Local business, less than a 45 minute drive from Huntsville, AL
- Excellent credit rating
- Providing government customers with high precision machinery, material handling equipment, telecommunication and IT products, logistics and warehousing

## Company Information

- SAM registered
- ORCA registered
- Cage Code: 1T3Z5
- EIN Number: 631089754
- DUNS Number: 097747646
- NAICS Codes:
  - 236210 - Industrial Building Construction
  - 238160 - Roofing Contractors
  - 238220 - Plumbing, Heating, and Air-Conditioning Contractors 238320 - Painting and Wall Covering Contractors
  - 423110 - Automobile and Other Motor Vehicle Merchant Wholesalers
  - 423410 - Photographic Equipment and Supplies Merchant Wholesalers
  - 423440 - Other Commercial Equipment Merchant Wholesalers
  - 423620 - Electrical and Electronic Appliance, Television, and Radio Set
  - 423690 - Merchant Wholesalers
  - 423690 - Other Electronic Parts and Equipment Merchant Wholesalers
  - 423830 - Industrial Machinery and Equipment Merchant Wholesalers
  - 443120 - Computer and Software Stores
  - 493110 - Warehousing and Storage, General Merchandise
  - 541330 - Engineering Services
  - 541614 - Logistics Management and Consulting Services
  - 561210 - Facilities Support Services
  - 561621 - Security Systems Services (except Locksmiths)
  - 811213 - Communication Equipment Repair and Maintenance
  - 811310 - Commercial & Industrial Machinery and Equipment (except Automotive and Electronic) Repair and Maintenance

## Contact Information

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